

**THE YARPOLE COMMUNITY SHOP ASSOCIATION LIMITED**

Summary of accounts for 2019 - a copy of the full accounts is available for inspection in the shop.

**REVENUE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER**

	2019		2018	
		£		£
<b>Turnover</b>		<b>106,849</b>		<b>105,012</b>
Cost of sales		(85,442)		(85,559)
Gross surplus	<b>20.0%</b>	<b>21,407</b>	<b>18.5%</b>	<b>19,453</b>
<b>Other operating Income</b>				
Post Office		8280		762
Donations received		298		467
		8,578		1,229
Administrative expenses		(27,448)		(23,740)
<b>Operating surplus</b>		<b>2,537</b>		<b>(3,058)</b>
Other interest receivable and similar income		273		329
Interest payable and similar charges				
<b>(Loss)/Surplus on ordinary activities before taxation</b>	<b>2.6%</b>	<b>2,810</b>	<b>-2.6%</b>	<b>(2,729)</b>
Taxation		0		53
<b>Surplus on ordinary activities after taxation</b>		<b>2,810</b>		<b>(2,676)</b>

**THE YARPOLE COMMUNITY SHOP ASSOCIATION LIMITED**

**BALANCE SHEETS**

**AS AT 31 DECEMBER**

	2019		2018	
	£	£	£	£
<b>Fixed assets</b>				
Tangible assets		1,227		2,608
Investments		250		250
		1,477		2,858
<b>Current assets</b>				
Stocks	6,894		6,944	
Debtors	14,546		13,491	
Investments	16,219		20,946	
Cash at bank and in hand	13,174		7,124	
	50,833		48,505	
<b>Creditors: amounts falling due within one year</b>		(6,516)		(8,479)
<b>Net current assets</b>		44,317		40,026
<b>Total assets less current liabilities</b>		<b>45,794</b>		<b>42,884</b>
<b>Capital and reserves</b>				
Called up share capital		3,700		3,710
Other reserves		590		480
Revenue account		41,504		38,694
<b>Shareholders' funds - equity interests</b>		<b>45,794</b>		<b>42,884</b>

# THE YARPOLE COMMUNITY SHOP ASSOCIATION LIMITED

## DETAILED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER

	2019		2018	
	£	£	£	£
<b>Turnover</b>				
Sales		106,849		105,012
<b>Cost of sales</b>				
Opening stock	6,944		5,821	
Purchases	85,392		86,682	
Closing stock	(6,894)		(6,944)	
		(85,442)		(85,559)
Gross surplus	20.03%	21,407	18.52%	19,453
<b>Other Operating Income</b>				
Post Office	8,280		762	
Donations received	298		467	
		8,578		1,229
Wages and salaries	17,704		12,939	
Post Office Set-up Costs	0		890	
Staff Pension Costs defined contribution	92			
Other Staff Costs	356		360	
Rental	1		1	
Cleaning & Waste disposal	1,872		1,631	
Light & heat	2,521		1,898	
Repairs & Maintenance	606		332	
Insurance	662		641	
Broadband	270		272	
Telephone	34		42	
Software Costs	237		206	
Legal and professional fees	16		129	
Relief Postmaster	289		155	
Accountancy	498		500	
Charitable Donations	0		2,000	
Bank Charges	709		105	
Credit Card charges	74		33	
Printing, Postage & Stationery	56		34	
Sundry expenses	70		40	
Depreciation	1,381		1,532	
		(27,448)		(23,740)
<b>Operating (loss)/surplus</b>		2,537		(3,058)
Bank interest received		273		329
<b>Surplus before taxation</b>	2.63%	2,810	-2.60%	(2,729)

## **2019 Profit & Loss Account – Commentary**

Despite only a modest increase in turnover of 1.75%, reductions in wastage and better buying enabled gross margin to be improved from 18.5% to 20.0% although this is still below the levels achieved in the years prior to 2018.

2019 was the first full year for which Yarpole Shop assumed full responsibility for the Post Office and the income received from Post Office Ltd just about covered the additional staff costs incurred. Administrative costs increased in most areas, in particular: employment costs, higher charges for cleaning and refuse disposal, electricity costs and bank charges. 2018 included £2000 of donations made to the community as part of the distribution of 2017's surplus and, as there was no similar distribution in 2019, the net effect was to enable a loss of £2,729 in 2018 to be turned into a surplus of £2,810 for 2019.

## **2020 – the year so far**

2020 started off slowly with little change over 2019 in the first 6 weeks but the shop has been well placed to support the community during the Coronavirus pandemic by maintaining supplies of most goods and providing facilities for customers needing to isolate to place orders and have them delivered. Sales to the end of July are 72% up on the same period last year and gross margin has stayed at about 20%.

There has been a gradual but noticeable decline in total sales since the middle of June as lockdown restrictions have eased. Additional costs have been incurred in staff hours and provision of health protection measures, cleaning and refuse collection, and payment card charges.

Compared with the same period in 2019 Customer account sales have risen from 31% of sales to 50% while the value of card transactions has risen just over twelve-fold to £23,227. Since April the shop has paid an additional £500 per month to the St Leonard's Building Management Group in recognition of the space made available for collation and collection of orders – both groceries and newspapers. This will be reviewed as the demand for orders reduces.